FRONTIER COOPERATIVE

Frontier Cooperative offers the essential contracting tools producers need to meet their marketing needs.

Forward To-Arrive Contract – Customer chooses bushel quantity, shipment period, and delivery location. Price is based on the posted basis and futures price.

Offer Contract – Customer places an offer to sell grain while setting the bushel amount, time and location of delivery, and desired price for the bushels. Offer Contracts may be used on bushels already delivered to the elevator. Offers are subject to basis fluctuation. Offers are "live" until the desired price is achieved. Offer contracts are working in both the daytime, and overnight market trading sessions. All executed offers result in a transaction between buyer and seller.

Seasonal Average Price – Customer chooses bushel amount, time of delivery, and delivery location. An equal percentage of the contract is priced weekly over a set pricing period. The final price is established upon completion of the pricing period. Seasonal price contracts can be converted to a cash or hedge-to-arrive (HTA) contract. Contact your Frontier Grain Marketing Advisor for more information.

Minimum Price Contract – Customer delivers bushels, and eliminates any monthly charges. They sell cash grain, and selects a futures month, strike price, and premium for their Options contract. This contract creates a price floor while allowing upside through the potential gain in the option contract. Customers can also purchase an option ahead of delivery, and sell cash at a later date. They maintain flexibility on shipment period, delivery location, and basis.

Delayed Price Contract – Ownership is transferred from seller to buyer with no price being established. Contract traditionally has a price-by-date associated with it. The contract may, or may not have a fee.

Futures Only (HTA) Contract – Customer chooses the futures month and locks in a futures price. Basis for the contract can be set at a later date, but must be established prior to delivery. Contracts are in 5,000 bushel increments, and does have a service fee. Service fee depends on length of time until contract matures.

Basis Contract – Customer sets the bushel amount, time of delivery, and delivery location, while leaving final price open until a later date. Basis level is set based on the delivery location and shipment period chosen.

Off The Farm Contract – Bids picked up at your farm can be given based on shipment period and freight availability. Contact your Frontier Grain Marketing Advisor for a bid.

Extended Price Contract – Allows customer to sell grain so no storage fees are incurred. A base price is established, and a July futures position is bought against the contract. Final contract price is based on gain/loss of July futures position, from contract date, to final pricing date. Cash advances can be taken against the contract ($2 on corn, $5 on beans). If an advance is taken, a sell-stop order is placed so there is no chance of the customer getting "upside down" and owing money back to the Cooperative. Balance is paid upon final pricing of the contract. Contract does have a service fee that's deducted from the final contract price.

We also offer full brokerage services. Talk to your Frontier Grain Marketing Advisor for information.