

# Frontier Cooperative's Seasonal Price Producer Contract

## Why Enroll in Seasonal Price?

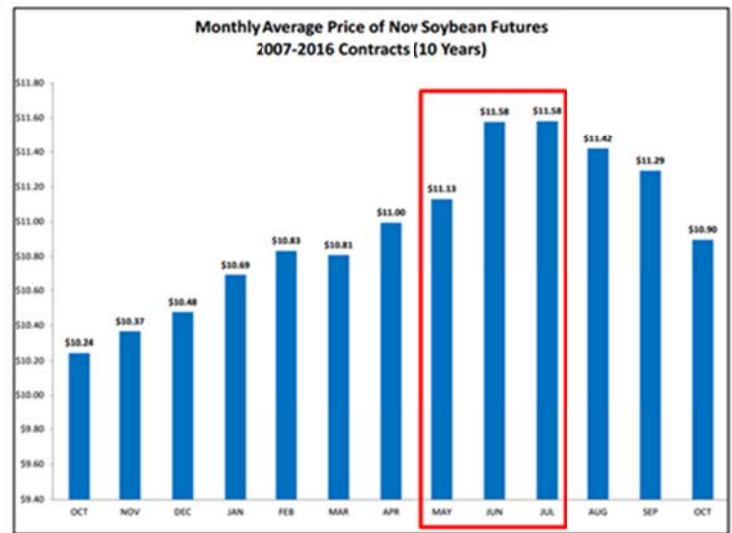
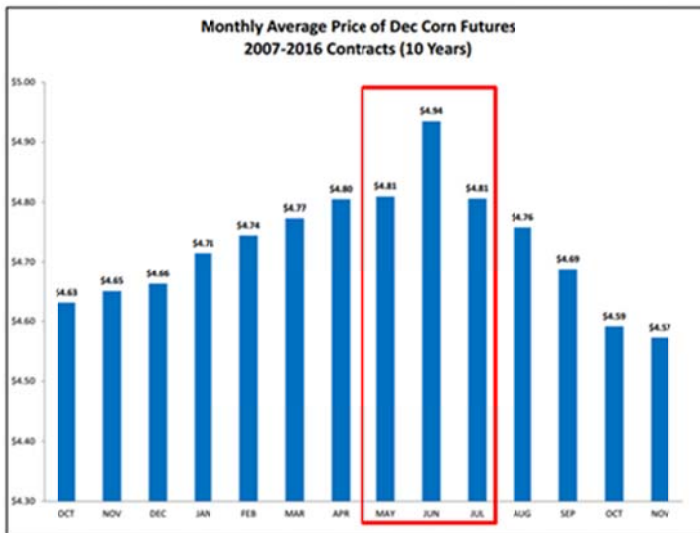
Historical trends show that the time from planting to pollination is typically the best time to be making new crop corn and soybean sales. Frontier Cooperative's Seasonal Price Contract is an excellent way to make sure you are making sales during this busy time of year when historically markets are at their best with a **simple** and disciplined pricing strategy.

### How does it work?

- Frontier will price an equal amount of new crop for you at the market close on every Wednesday in May, June and July (7.14% of enrolled bushels are priced every week. Midweek pricing helps avoid potential volatile market moves at the start or end of the week during the growing season)
- The last sale is made on July 31<sup>st</sup>, at which time your final price is established based on the average of the three-month pricing period

### Why the months of May, June and July?

- Historical trends show that these three months are typically the best time to be pricing grain (planting, early growing season, pollination, and any weather occurrences that may impact those events)



### Seasonal Price Advantages:

- Helps diversify your marketing plan with a **simple** and disciplined pricing strategy and removes the emotion and stress on a portion of your production by automatically executing for you. **There is no cost to enroll!**
- Prices grain for you in a time frame when markets are typically the highest, and when you are also the busiest!
- Gives you the freedom to make additional sales during the pricing window knowing you have upside potential with any unsold Seasonal Price bushels
- Can be utilized for harvest delivery bushels to any Frontier location or any end user market provided by Frontier or converted into a HTA which allows additional shipment flexibility
- Can be paired with a minimum price strategy to set a price floor if desired

Give us a call to get signed up today!

Sign up deadline is April 30<sup>th</sup> 2019.

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